

# 10 Reasons To Build Your Cybersecurity Services on Secureworks Taegis XDR

Powered by AI, advanced analytics and threat intelligence, the Secureworks® Taegis™ XDR platform builds the foundation for industry-leading threat detection and response capabilities, helping organizations scale their security programs economically while reducing risk. We help our service providers grow their business and stand out in the crowd.

## 1 More than 70%\* margin with your MDR services powered by Taegis

Taegis provides highly competitive profitability models – typical service providers partnering with Secureworks recognize higher margins on their MDR services. *\*Depends on your pricing structure*

## 2 AI drives analyst efficacy, efficiency and ROI

Purpose-built XDR platform with built-in AI automates threat detections, prioritizes threats and drafts incident summaries – reducing investigation times by more than 50% and improving time to notify customers of incidents by over 80%. AI helps detect the unknown threat, delivers risk-based threat prioritization, and automatically drafts incident summaries in easy-to-understand language.

## 3 Simple pricing model leads to easy cost modeling

Bundled endpoint count based pricing model includes XDR & EDR (Taegis EDR Agent) with 12-months of data storage at no additional cost to reduce added expense.

## 4 Accelerated time to value for service providers

Secureworks onboards new service providers in less than 60 days. With the capabilities of Taegis, partners can onboard their customers in 20 days on average.

## 5 Built-in Secureworks threat intelligence

The Taegis Platform comes with 20,000+ countermeasures out of the box and Secureworks continuously deploys new countermeasures at a rate of 2000+ on an annual basis.

## 6 Open architecture without compromise

Access hundreds of built-in integrations to marketing leading endpoint, network and cloud applications – with the ability to easily create custom integrations to extend management across entire infrastructure.

## 7 Bring your own differentiation

Easy to create differentiated value with the ability to bring and develop your own threat intelligence, threat hunting playbooks, built-in response actions and customer integrated sources.

## 8 Two decades of experience running a SOC built into Taegis

Our unrivalled expertise from our 20+ years of cybersecurity experience detecting and responding to threats on the Taegis platform is in your hands.

## 9 Replace your SIEM and upgrade your service delivery platform

Address modern security challenges like overwhelming alert volume, lack of security personnel or SOC capability, and lack of visibility across your systems.

## 10 Analysts agree that Secureworks XDR is a market leader

“Secureworks is a force to be reckoned with in the XDR market, an innovation powerhouse that understands and leverages megatrends to unlock growth opportunities.”

Lucas Ferreyra, Cybersecurity Industry Analyst, Frost & Sullivan

By working with Secureworks, service providers have a partner every step of the way. Our financial incentives and channel-ready products help you accelerate your time to market and maximize profitability once established.

For more information, reach out to [MSSPprogram@secureworks.com](mailto:MSSPprogram@secureworks.com)

### About Secureworks

Secureworks (NASDAQ: SCWX) is a global cybersecurity leader that secures human progress with Secureworks® Taegis™, a SaaS-based, open XDR platform built on 20+ years of real-world detection data, security operations expertise, and threat intelligence and research. Taegis is embedded in the security operations of thousands of organizations around the world who use its advanced, AI-driven capabilities to detect advanced threats, streamline and collaborate on investigations, and automate the right actions.

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